



CONNECTICUT LIBRARY CONSORTIUM

STATE CONTRACT

Contract Entity: Connecticut Library Consortium (<https://www.ctlibrarians.org/>)

Contract/RFR #: F102

Contract Title: Furniture and Shelving for Connecticut Libraries

Term: July 1, 2025 – June 30, 2030*

*Initial term is 3 years with option to renew for two additional 1-year terms

Price List: Always use current manufacturer published price list

Discounts and Pricing: Discounts below are for mediatechnologies full lines of products. Tiers are determined by total list price.

- Tier 1 (\$1 - \$24,999): 44% off list
- Tier 2 (\$25,000 - \$99,999): 45% off list
- Tier 3 (\$100,000 - \$249,999): 46% off list
- Tier 4 (\$250,000 - \$399,999): 47% off list
- Tier 5 (\$400,000+): 48% off list

Delivery, Installation, and Design Services Fees:

SERVICE	COST % of Net Invoice Not to Exceed	NOTES
Design Service (new or existing furniture)	\$150/Hour	
Delivery Only (Dock or Inside)	7%	7% for Dock Delivery and 1% additional for inside delivery. Delivery for Tiers 3,4, and 5 will be quoted and will not exceed 7% and may be less.
Installation (includes delivery, installation and removal of trash or debris)	12%	Standard days of the work week and normal hours. Weekend and after-hours work will be quoted on a job- by-job basis. Installation for Tiers 3,4, and 5 will be quoted and will not exceed 12% and may be less.
Prevailing Wage	23%	Standard days of the work week and normal hours. Weekend and after-hours work will be quoted on a job-by-job basis. Installation for Tiers 3,4, and 5 will be quoted and will not exceed 23% and may be less.



CONNECTICUT LIBRARY CONSORTIUM

STATE CONTRACT

Storage Fees:

STORAGE	COST per square foot	Notes
Up to 27 days	FREE	mediatechnologies is providing 27 days of storage with no fees. This is a special offer for CLC members.
Daily Storage	0.1% of net	For CLC only we will store products for up to 27 days with no fee
Weekly Storage	0.3% of net	
Monthly Storage	1.0% of net	

Warranty: 5 Years

Key Team Members:

ORDERS/MAIN CONTACT: Lori Varro, Regional Sales Manager
Cell: 612-386-5817 | Fax: 231-861-6678
Email for Purchase Orders: sales@mediatechnologies.com
Email: lvarro@mediatechnologies.com

EMERGENCY/LEADERSHIP: Mickey Lay, Vice-President Sales
Phone: 478-550-2285
Email: mlay@mediatechnologies.com

CUSTOMER SERVICE: Sandra Shaffer
Phone: 231-861-2194 Ext: 441
Email: sshaffer@mediatechnologies.com

QUOTING SPECIALIST: Amy Erbert
Phone: 231-861-2194 Ext: 428
Email: eerbert@mediatechnologies.com

CONTRACT ADMINISTRATOR: Andrea Barefoot
Phone: 231-861-2194 Ext: 443
Email: abarefoot@mediatechnologies.com

CONTRACT MANAGEMENT: Caroline Smith
Phone: 352-222-1104
Email: contracts@mediatechnologies.com



CONNECTICUT LIBRARY CONSORTIUM

STATE CONTRACT

Authorized Dealers:

Robert H Lord
20 Chapel Road
Manchester, CT
860-645-8700
robromay@rhlco.com

Hertz Furniture
30 Rundlett Hill Rd. Unit A,
Bedford, NH 03110
603-548-8630
dano@hertzfurniture.com

Creative Library Concepts
PO Box 313
Manalapan, NJ
908-276-9200
ccohen@creativelibraryconcepts.com

MeTEOR Education
690 NE 23rd Ave
Gainesville, FL
800-699-7516
mcolombo@meteorededucation.com

PROSYSTEMS INSTALLATION INC d.b.a. PSI-New
England Storage Products
464 Wolcott Road
Wolcott, CT 06716
203-509-1144
Psinesp1@yahoo.com