



Contract #: 260301

Contract Title: Furniture, Furnishings, and Services

Contract Term: 05/20/2026 - 05/31/2031 with option to renew for one additional year

Awarded Vendor Information

Vendor: mediatechnologies, LLC

Address: 892 Industrial Park Drive, Shelby, MI 49455

Website: www.mediatechnologies.com

TIPS Vendor Profile and Due Diligence Contract Documents:

<https://www.tips-usa.com/contracts/vendors/E1349D2796D9147BD939F08428583E51>

Primary Contact

Mickey Lay

P: 478-550-2285

E: m Lay@mediatechnologies.com

Eligible Users

- All TIPS Members are eligible to use this contract. Any Education, Government, or Non-Profit Agency can become a TIPS Member.
- How to become a TIPS Member? Begin the fast and free membership process here: <https://www.tips-usa.com/membership/become>

Purchase Order Process for TIPS Members:

- Please review attached "TIPS PO Process for Reseller"
- Note: mediatechnologies is NOT an Automated Vendor.

Authorized Dealers:

- Listing of authorized dealers is available by selecting the button titled "Resellers" on manufacturer'S TIPS landing page: <https://www.tips-usa.com/contracts/vendors/E1349D2796D9147BD939F08428583E51>.
- Only approved authorized dealers listed on the TIPS contract may process sales under the contract.
- Dealers may be added to the contract at any time. If you would like to be added as an authorized dealer, please reach out to contact listed above.
- For additional dealer instructions, please review attached "Reseller Process Guide for TIPS Sale."
Note: mediatechnologies is NOT an Automated Vendor.

Pricing Information

Price List: 2027 Price List effective 09-01-2026

Discount off Price List: 44%

Notes:

- Dealer has option to offer deeper discounting to customer at time of quote.
- Please see attached "Additional Services Pricing"

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**Additional Services Pricing**

TIPS requires the 44% discount to be extended to some of the services as noted below. For those applicable services in the chart below, you will see a list price, 44% discount applied, and the resulting net price to TIPS Members. All pricing is “not to exceed.” Dealers have option to offer deeper discounting (i.e. a lower net cost) to customer at time of quote.

Service Name	Service Description	Unit	List Price (Not to Exceed)	% Discount	TIPS Extended Price (Not to Exceed)
Design and Space Planning Services	Design and Space Planning	Per Person/Per Hour	\$267.87	44%	\$150.00
Freight/ Delivery	Delivery from mediatechnologies manufacturing facility to customer	Per Delivery/Per Site	Not to exceed 53.58% of product cost (list price with applied discount), with \$892.86 minimum per delivery	44%	Not to exceed 30% of product cost (list price with applied discount), with \$500 minimum per delivery
Installation: Standard	Standard installation during normal business hours	Per Person/Per Hour	\$267.87 per person/per hour, with minimum \$893/trip	44%	\$150.00 per person/per hour, with minimum \$500/trip
Installation: Prevailing Wage	Prevailing wage installation during normal business hours	Per Person/Per Hour	\$348.22 per person/per hour, with minimum \$893/trip	44%	\$195.00 per person/per hour, with minimum \$500/trip
Installation: Nights & Weekends	Standard installation during nights, weekends, and holidays (prior approval required)	Per Person/Per Hour	\$401.79 per person/per hour, with minimum \$893/trip	44%	\$225.00 per person/per hour, with minimum \$500/trip
Warehousing	Warehousing of furniture products prior to delivery	Per Day (if desired over 30 days)	FREE for 30 days. Billed at 0.178% of net per day after 30 days.	44%	FREE for 30 days. Billed at 0.1% of net per day after 30 days.
Bonding	Performance and payment bonds	Per Bond	6.00%	44%	3.36%
Mileage	Travel by Car to installation location	Per Person/Per Mile	GSA allowable rate at the time of service. See https://www.perdiem101.com/mileage	N/A	GSA allowable rate at the time of service. See https://www.perdiem101.com/mileage
Travel	Travel to installation location	Per Person/Per Hour	80% of regular hours Installation Charge	44%	44.8% of regular hours Installation Charge
Flights	Travel by Flight to Installation	Per Person	Actual Cost of Flight	N/A	Actual Cost of Flight

Disclaimer: This document is a general summary sheet and is not intended to replace or supersede the contract to which it refers. For complete information, please contact the vendor contact listed above.